VORKING PAPEI

nep-iaf

A new e-mail service to stay up to date with working papers on international activities of firms

by Joachim Wagner

University of Lüneburg Working Paper Series in Economics

No. 436

October 2025

www.leuphana.de/institute/ivwl/working-papers.html

nep-iaf

A new e-mail service to stay up to date with working papers on

international activities of firms

Joachim Wagner

Leuphana University Lueneburg and Kiel Centre for Globalization

[This version: October 1, 2025]

Abstract

This (very short) note introduces nep-iaf, a new e-mail service that helps researchers

interested in international activities of firms to stay up to date with newly published working

papers on firms' international activities, e.g. export, import, foreign direct investment,

offshoring, licensing, and any other types of cross-border activities. As part of RePEc, nep-iaf

(or new economic papers – international activities of firms) is free. To subscribe simply go to

https://nep.repec.org/nep-iaf

JEL classification: F14, F23, F61, L25, M16

Keywords: international trade, export, import, foreign direct investment, offshoring,

international licensing, firm level data

Professor Dr. Joachim Wagner

Leuphana University Lueneburg

D-21314 Lüneburg

Germany

e-mail: joachim.wagner@leuphana.de

1

1 Motivation

Researchers need to stay up to date with the literature in the field they are working in. While this is easy today when it comes to papers published in journals with the help of alerts sent by publishers and databases like Scopus, keeping track of newly published working papers is much more difficult. Given that new ideas and results are often communicated in such working papers months (if not years) before they make it into journal papers, this is a problem in our daily struggle to keep pace with scientific progress.

One way to ease this problem is to use alerts that advertise newly published working papers in a narrowly defined field that closely matches the research interest of a scientist. Such alerts are offered by RePEc – Research Papers in Economics – in its New Economic Papers – series. Here you find weekly updated lists of working papers in many fields of economics. Just go to https://nep.repec.org for a list. You can subscribe to each list free of any charges.

A recent addition to these lists is nep-iaf – or *new economic papers* – *international activities of firms* that I started in September 2025. It intends to help researchers interested in international activities of firms to stay up to date with newly published working papers on firms' international activities, e.g. export, import, foreign direct investment, offshoring, licensing, and any other types of cross-border activities. To subscribe to nep-iaf go to https://nep.repec.org/nep-iaf and click on "sign up". It is free of charge – so give it a try!

2 An example

To illustrate, the nep-iaf issue of September 22, 2025, is reproduced below. A weekly update is send to subscribers; all other issues are available free of charge at the link https://ideas.repec.org/n/nep-iaf/

Joachim Wagner

Von:ernad of NEP <ernad@nep.repec.org>Gesendet:Montag, 22. September 2025 15:55

An: Joachim Wagner

Betreff: nep-iaf 2025-09-22, eight papers

nep-iaf

New Economics

on International Activities of Firms

Issue of 2025–09–22 eight papers chosen by Joachim Wagner, Leuphana Universität

- 1. <u>Young Firms Under Pressure: Heterogeneous Investment Responses to a Trade Shock</u> By <u>Andreas Dibiasi</u>; <u>Katharina Erhardt</u>
- 2. <u>Synergy or Anergy? Foreign acquisition and firm productivity in Japan</u> By <u>Kiyoyasu TANAKA</u>
- 3. <u>Monetary Policy Shocks and Firms' Investment Decisions</u> By <u>Klaus Abberger</u>; <u>Alexander Rathke</u>; <u>Samad Sarferaz</u>; <u>Pascal Seiler</u>
- 4. <u>International Activity and Female Labor Participation: New Evidence for Services Firms in Developing Countries</u> By <u>Luna, Luis Aguilar</u>; <u>Winkler</u>, Deborah Elisabeth
- 5. <u>The limits of local laws in global supply chains: Extending governance or cutting ties?</u> By <u>Koetter, Michael; Ludolph, Melina; Schub, Hendrik; Wöbbeking, Fabian</u>
- 6. <u>Trade and the Scopes of Pollution: Evidence from China's World Market Integration</u> By <u>Stefano Carattini</u>; <u>Hanwei Huang</u>; <u>Frank Pisch</u>; <u>Tejendra Pratap Singh</u>
- 7. <u>Global Market Power of Japanese Multinational Firms</u> By <u>Kenta YAMANOUCHI</u>; <u>Kaoru HOSONO</u>; <u>Miho TAKIZAWA</u>
- 8. <u>Relocation of Global Value Chains: The Role of Mexico</u> By <u>Francisco Arizala</u>; <u>Tomohide Mineyama</u>; <u>Hugo Tuesta</u>

1. <u>Young Firms Under Pressure: Heterogeneous Investment Responses to a Trade Shock</u>

By: Andreas Dibiasi; Katharina Erhardt

Abstract: This paper studies heterogeneous firm responses to a sudden trade-induced

profitability shock -- the 2015 Swiss franc appreciation. Using firm-level investment data and a novel measure of exposure, we document that this trade shock causes large and persistent investment declines among affected

firms. Examining heterogeneous responses among firms with similar exposure, we find that differences in responsiveness are not explained by

economic fundamentals but are strongly linked to firm age and managerial experience. Younger firms and those led by less experienced managers react substantially more strongly. We argue that these empirical patterns are consistent with a model of Bayesian learning, in which firms update their beliefs about profitability over time. The results provide important insights into the long-lasting effects of trade shocks on business dynamism, capital investment, and local employment.

Keywords: trade shocks, firm-level investment, exchange rate shocks

JEL: <u>F14 D22 G31 L25</u>

Date: 2025

URL: https://d.repec.org/n?u=RePEc:ces:ceswps:_12098

2. Synergy or Anergy? Foreign acquisition and firm productivity in Japan

By: <u>Kiyoyasu TANAKA</u>

Abstract: Cross-border mergers and acquisitions (M&A) are a prominent mode of foreign direct investment. However, there remains mixed and inconclusive evidence for the impact of foreign acquisition on acquired domestic firms. This paper contributes to the literature by employing a staggered difference-in-differences approach to address the timing variation in foreign acquisitions and constructing a novel panel dataset on Japanese firms that precisely captures the post-acquisition period for acquired firms. The results show statistically insignificant estimates for the aggregate effects of foreign acquisition on the post-acquisition productivity, suggesting neither productivity gains nor adverse effects for acquired firms. Even after accounting for general acquisition effects, foreign ownership changes have no influence on post-acquisition productivity. By contrast, canonical two-way fixed effects regressions yield significantly positive estimates, highlighting the need for methodological refinement in the literature to address heterogeneous treatment effects of foreign acquisition.

Date: 2025-09

URL: https://d.repec.org/n?u=RePEc:eti:dpaper:25085

3. Monetary Policy Shocks and Firms' Investment Decisions

By: Klaus Abberger; Alexander Rathke; Samad Sarferaz; Pascal Seiler

Abstract: We study the investment channel of monetary policy through a randomized survey experiment, exposing Swiss firms directly to shocks to the Swiss National Bank's policy rate. Our survey experiment randomizes pure policyrate shocks - uncontaminated by information effects - and records firms' revisions to investment plans and financing choices. We find pronounced asymmetry: firms respond strongly to unanticipated rate hikes but only moderately to equivalent cuts. This asymmetry varies with firm size, sector, export intensity, and investment types. Investment financing shapes the response: reliance on internal funds and being financially unconstrained

amplifies investment sensitivity.

Keywords: monetary policy, investment, firm heterogeneity, survey experiment, external

finance, randomized control trial

JEL: <u>E22 E52 C93 G32 D22</u>

Date: 2025

URL: https://d.repec.org/n?u=RePEc:ces:ceswps:_12099

4. <u>International Activity and Female Labor Participation: New Evidence for Services Firms in Developing Countries</u>

By: <u>Luna, Luis Aguilar; Winkler, Deborah Elisabeth</u>

Abstract: Using a cross-section of more than 33, 000 services firms in 104 low- and middle-income countries from the World Bank's Enterprise Surveys, this paper examines whether the female labor share premium of international firms relative to non-international firms in manufacturing also holds for services firms. Unlike the manufacturing sector, the paper finds a negative relationship between exporting and global value chain participation and the female labor share for services firms, while no relationship is found for importing or foreign ownership status, controlling for firm output, productivity, technology intensity, and fixed effects. The female labor share gap for exporters was larger before COVID-19, and the gap for global value chain participants is no longer significant after COVID-19. Controlling for sectoral relative wages between men and women does not change the findings in a smaller subsample of economies. Controlling for female top management and ownership reveals a female labor share gap for exporters, global value chain participants, and importers. Using an alternative estimator and data set confirms the female labor share gap in services firms. This may be attributed to the sectoral segregation between women and men, with women tending to pursue work opportunities in less skill- and export-intensive services sectors compared to men.

Date: 2025–09–03

URL: https://d.repec.org/n?u=RePEc:wbk:wbrwps:11198

5. The limits of local laws in global supply chains: Extending governance or cutting ties?

By: Koetter, Michael; Ludolph, Melina; Schub, Hendrik; Wöbbeking, Fabian

Abstract: We exploit an information shock related to the German Supply Chain Due

Diligence Act and use detailed customs data to analyze how smaller, non-listed firms respond when expecting accountability for externalities beyond their organizational boundaries. Product-level regressions reveal a substantial reduction in imports from high ESG-risk production sectors. Adjustments occur mainly at the extensive margin, indicating that firms cut ties with high-risk suppliers. The product-level results translate into meaningful changes in overall international procurement for firms with Big Four auditors. Our findings suggest potential limits to mandates requiring firms to integrate broad

sustainability considerations into operational decisions.

Keywords: due diligence, firm boundaries, governance, responsible sourcing, supply

chain

JEL: <u>F14 F18 G38 M48</u>

Date: 2025

URL: https://d.repec.org/n?u=RePEc:zbw:iwhdps:325497

6. <u>Trade and the Scopes of Pollution: Evidence from China's World Market Integration</u>

By: <u>Stefano Carattini; Hanwei Huang; Frank Pisch; Tejendra Pratap Singh</u>

Abstract: Although the environmental impact of trade has been a long-standing

concern, there is still only scant evidence on the channels through which international market access affects pollution. In this paper, we exploit the unique episode of China's world market integration in the early 2000s to provide direct empirical evidence on three such mechanisms. We combine granular satellite data on air pollution with detailed information on manufacturing firms and coal power plants, and leverage exogenous foreign demand shocks for identification. Three main findings emerge: exporting firms reduce local pollution (scope-1); pollution levels around coal power plants rise due to regional export shocks (scope-2); and upstream suppliers reduce pollution in the face of export demand shocks to downstream firms (scope-3). Our findings point to China's reliance on coal power plants to fuel its export-

Keywords: trade, pollution, satellite, supply chain, coal power plants, electricity

driven growth as one of the main drivers of the rise in pollution.

JEL: <u>D22 F18 F64 Q53 Q56</u>

Date: 2025

URL: https://d.repec.org/n?u=RePEc:ces:ceswps:_12119

7. Global Market Power of Japanese Multinational Firms

By: Kenta YAMANOUCHI; Kaoru HOSONO; Miho TAKIZAWA

Abstract: We examine how the global market power of multinational firms has evolved and what factors have driven this evolution. To this end, we estimate the markups of foreign subsidiaries and their parent firms using a matched subsidiary-parent dataset of Japanese multinational firms covering the period from 2001 to 2018. Our main findings are as follows. First, the markups of foreign subsidiaries did not exhibit a long-run upward trend. Second, sales growth among foreign subsidiaries tended to be concentrated in firms with lower markups, contributing to a decline in the aggregate markup. Third, the parent firms' markups had a sizable positive effect on the markups of their foreign subsidiaries. Fourth, certain host-country characteristics, such as GDP and the rule of law, were also associated with subsidiaries[™] markups.

Date: 2025-09

URL: https://d.repec.org/n?u=RePEc:eti:dpaper:25082

8. Relocation of Global Value Chains: The Role of Mexico

By: Francisco Arizala; Tomohide Mineyama; Hugo Tuesta

Abstract: The paper documents recent changes in trade flow dynamics between Mexico, the U.S. and China, focusing on the period around 2017-2023. Using product-level bilateral trade data, the paper studies recent trends in the composition of the origin of U.S. imports, notably that a reduction of imports from China has been accompanied by an increase in imports from Mexico and other trading partners in Asia. The paper also documents that while Mexican exports to the U.S. have significantly increased in recent years, Mexico is also

importing more from the U.S. and various countries in Asia, consistent with Mexico's deeper integration into global value chains. Furthermore, the paper presents evidence that FDI flows to Mexico since 2017, predominantly originated from the U.S., have increased more in economic sectors affected by the U.S. tariffs on imports from China, and that they have been mainly directed to regions in the North with well-established manufacturing networks with the U.S.

Keywords: Trade diversion; Mexico; Foreign direct investment; Geoeconomics

Date: 2025-09-12

URL: https://d.repec.org/n?u=RePEc:imf:imfwpa:2025/180

This nep-iaf issue is ©2025 by <u>Joachim Wagner</u>. It is provided as is without any express or implied warranty. It may be freely redistributed in whole or in part for any purpose. If distributed in part, please include this notice.

General information on the NEP project can be found at https://nep.repec.org. For comments please write to the director of NEP, Marco Novarese at

<director@nep.repec.org>. Put "NEP" in the subject, otherwise your mail may be rejected.

NEP's infrastructure is sponsored by the <u>School of Economics and Finance</u> of <u>Massey University</u> in New Zealand.

Working Paper Series in Economics

(recent issues)

No. 435	Christoph Kleineberg: The Effect of Price Transparency: Assessment of the German Highway Retail Gasoline Sector, July 2025
No. 434	Joachim Wagner: Firm characteristics and survival in times of COVID 19: First evidence from Kernel Regularized Least Squares regressions, July 2025
No. 433	Joachim Wagner: Firm characteristics of two-way traders: Evidence from Probit vs. Kernel-Regularized Least Squares regressions, May 2025
No. 432	Institut für Volkswirtschaftslehre: Forschungsbericht 2024, January 2025
No. 431	Thomas Wein: Kampf an falschen Fronten - Verbrenner-Aus, Gebäudeenergiegesetz (GEG) oder Brennstoffemissionshandelsgesetz (BEHG)?, December 2024
No. 430	Mats Petter Kahl und Thomas Wein: Existiert Wettbewerb beim Laden von Elektrofahrzeugen in Deutschland?, October 2024
No. 429	Joachim Wagner: Data Observer – A guide to data that can help to inform evidence-based policymaking, April 2024
No. 428	Joachim Wagner: Digitalization Intensity and Extensive Margins of Exports in Manufacturing Firms from 27 EU Countries - Evidence from Kernel-Regularized Least Squares Regression , April 2024
No. 427	Joachim Wagner: Cloud Computing and Extensive Margins of Exports -Evidence for Manufacturing Firms from 27 EU Countries, February 2024
No. 426	Joachim Wagner: Robots and Extensive Margins of Exports - Evidence for Manufacturing Firms from 27 EU Countries, January 2024
No. 425	Institut für Volkswirtschaftslehre: Forschungsbericht 2023, January 2024
No. 424	Joachim Wagner: Estimation of empirical models for margins of exports with unknown non-linear functional forms: A Kernel-Regularized Least Squares (KRLS) approach, January 2024
No. 423	Luise Goerges, Tom Lane, Daniele Nosenzo and Silvia Sonderegger: Equal before the (expressive power of) law?, November 2023
No. 422	Joachim Wagner: Exports and firm survival in times of COVID-19 – Evidence from eight European countries, October 2023
No. 421	Joachim Wagner: Big Data Analytics and Exports – Evidence for Manufacturing Firms from 27 EU Countries, September 2023
No. 420	Christian Pfeifer: Can worker codetermination stabilize democracies? Works councils and satisfaction with democracy in Germany, May 2023
No. 419	Mats Petter Kahl: Was the German fuel discount passed on to consumers?, March 2023
No. 418	Nils Braakmann & Boris Hirsch: Unions as insurence: Employer–worker risk sharing and workers' outcomes during COVID-19, January 2023

- No. 417 Institut für Volkswirtschaftslehre: Forschungsbericht 2022, January 2023
- No. 416 Philipp Lentge: Second job holding in Germany a persistent feature?, November 2022
- No. 415 *Joachim Wagner*: Online Channels Sales Premia in Times of COVID-19: First Evidence from Germany, November 2022
- No. 414 Boris Hirsch, Elke J. Jahn, Alan Manning, and Michael Oberfichtner: The wage elasticity of recruitment, October 2022
- No. 413 Lukas Tohoff and Mario Mechtel: Fading Shooting Stars The Relative Age Effect, Misallocation of Talent, and Returns to Training in German Elite Youth Soccer, September 2022
- No. 412 *Joachim Wagner*: The first 50 contributions to the Data Observer Series An overview, May 2022
- No. 411 *Mats Petter Kahl and Thomas Wein*: How to Reach the Land of Cockaigne? Edgeworth Cycle Theory and Why a Gasoline Station is the First to Raise Its Price, April 2022
- No. 410 *Joachim Wagner:* Website premia for extensive margins of international firm activities Evidence for SMEs from 34 countries; April 2022
- No. 409 *Joachim Wagner:* Firm survival and gender of firm owner in times of COVID-19 Evidence from 10 European countries, March 2022
- No. 408 Boris Hirsch, Philipp Lentge and Claus Schnabel: Uncovered workers in plants covered by collective bargaining: Who are they and how do they fare?, February 2022
- No. 407 *Lena Dräger, Michael J. Lamla and Damjan Pfajfar:* How to limit the Spillover from the 2021 Inflation Surge to Inflation Expectations?, February 2022
- No. 406 Institut für Volkswirtschaftslehre: Forschungsbericht 2021, January 2022
- No. 405 *Leif Jacobs, Lara Quack and Mario Mechtel:* Distributional Effects of Carbon Pricing by Transport Fuel Taxation, December 2021
- No. 404 Boris Hirsch and Philipp Lentge: Non-Base Compensation and the Gender Pay Gap, July 2021
- No. 403 *Michael J. Lamla and Dmitri V. Vinogradov:* Is the Word of a Gentleman as Good as His Tweet? Policy communications of the Bank of England, May 2021
- No. 402 Lena Dräger, Michael J. Lamla and Damjan Pfajfar: The Hidden Heterogeneity of Inflation and Interest Rate Expectations: The Role of Preferences, May 2021
- No. 401 *Joachim Wagner:* The Good have a Website Evidence on website premia for firms from 18 European countries, April 2021
- No. 400 *Luise Görges:* Of housewives and feminists: Gender norms and intra-household division of labour, April 2021
- No. 399 *Joachim Wagner:* With a little help from my website. Firm survival and web presence in times of COVID-19 Evidence from 10 European countries, April 2021
- No. 398 *Katja Seidel:* The transition from School to Post-Secondary Education What factors affect educational decisions?, March 2021
- No. 397 Institut für Volkswirtschaftslehre: Forschungsbericht 2020, Januar 2021

No. 396	Labour, Labour Market Imperfections, and Employer Wage Premia, December 2020
No. 395	Stjepan Srhoj, Vanja Vitezić and Joachim Wagner: Export boosting policies and firm behaviour: Review of empirical evidence around the world, November 2020
No. 394	Thomas Wein: Why abandoning the paradise? Stations incentives to reduce gasoline prices at first, August 2020
No. 393	Sarah Geschonke and Thomas Wein: Privacy Paradox –Economic Uncertainty Theory and Legal Consequences, August 2020
No. 392	Mats P. Kahl: Impact of Cross-Border Competition on the German Retail Gasoline Market – German-Polish Border, July 2020
No. 391	John P. Weche and Joachim Wagner: Markups and Concentration in the Context of Digitization: Evidence from German Manufacturing Industries, July 2020
No. 390	Thomas Wein: Cartel behavior and efficient sanctioning by criminal sentences, July 2020
No. 389	Christoph Kleineberg: Market definition of the German retail gasoline industry on highways and those in the immediate vicinity, July 2020
No. 388	Institut für Volkswirtschaftslehre: Forschungsbericht 2019, Januar 2020
No. 387	Boris Hirsch, Elke J. Jahn, and Thomas Zwick: Birds, Birds, Birds: Co-worker Similarity, Workplace Diversity, and Voluntary Turnover, May 2019
No. 386	Joachim Wagner: Transaction data for Germany's exports and imports of goods, May 2019
No. 385	Joachim Wagner: Export Scope and Characteristics of Destination Countries: Evidence from German Transaction Data, May 2019
No. 384	Antonia Arsova: Exchange rate pass-through to import prices in Europe: A panel cointegration approach, February 2019
No. 383	Institut für Volkswirtschaftslehre: Forschungsbericht 2018, January 2019
No. 382	Jörg Schwiebert: A Sample Selection Model for Fractional Response Variables, April 2018
No. 381	Jörg Schwiebert: A Bivarate Fractional Probit Model, April 2018
No. 380	Boris Hirsch and Steffen Mueller: Firm wage premia, industrial relations, and rent sharing in Germany, February 2018
No. 379	John P. Weche and Achim Wambach: The fall and rise of market power in Europe, January 2018
No.378:	Institut für Volkswirtschaftslehre: Forschungsbericht 2017, January 2018
No.377:	Inna Petrunyk and Christian Pfeifer: Shortening the potential duration of unemployment benefits and labor market outcomes: Evidence from a natural experiment in Germany, January 2018
No.376:	Katharina Rogge, Markus Groth und Roland Schuhr: Offenlegung von CO2-Emissionen und Klimastrategien der CDAX-Unternehmen – eine statistische Analyse erklärender Eaktoren am Beisniel der CDP-Klimaberichterstattung. October 2017

(see www.leuphana.de/institute/ivwl/working-papers.html for a complete list)

Leuphana Universität Lüneburg Institut für Volkswirtschaftslehre Postfach 2440 D-21314 Lüneburg

Tel.: ++49 4131 677 2321

email: christina.korf@leuphana.de

www.leuphana.de/institute/ivwl/working-papers.html