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Trade-offs between justices, economics, and efficiency

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Abstract: We argue that economics – as the scientific method of analyzing trade-offs – can be helpful (and may even be indispensable) for assessing the trade-off between intergenerational and intragenerational justice. Economic analysis can delineate the "opportunity set" of politics with respect to the two normative objectives of inter- and intragenerational justice, i.e. it can describe which outcomes are feasible in achieving the two objectives in a given context, and which are not. It can distinguish efficient from inefficient uses of instruments of justice. It can identify the "opportunity cost" of attaining one justice to a higher degree, in terms of less achievement of the other. We find that, under very general conditions, (1) efficiency in the use of instruments of justice implies that there is rivalry between the two justices and the opportunity cost of either justice is positive; (2) negative opportunity costs of achieving one justice exist if there is facilitation between the two justices, which can only happen if instruments of justice are used inefficiently; (3) in outcomes of inefficient uses of instruments of justice in the interior of the opportunity set, the two justices are independent of each other and the opportunity cost of either justice is zero.

Keywords: economics, efficiency, intragenerational and intergenerational justice, normative objectives, opportunity set, opportunity cost, scarce resources.

JEL-classification: A13, D61, D63

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1. Introduction

Justice is a multifarious normative idea about the quality of relationships among members of society. One may argue that there are many "justices" insofar as different parts of society, different types of relationships, or different substantive areas are addressed. The overall societal goal ("vision") of sustainability particularly addresses two justices: (i) justice between presently living persons ("intragenerational justice"), and (ii) justice between members of present and future generations ("intergenerational justice") (WCED 1987).¹

With two (or more) different justices as normative objectives of equal rank, it may be that there exists a trade-off between them, that is, performing better with regard to one objective implies performing worse with regard to the other one. In particular, it may be that fostering intragenerational justice makes it more difficult to attain intergenerational justice, and vice versa. Such a trade-off at the level of normative objectives of equal rank – if it exists – asks for societal resolution. The question is: How to act in the face of different justices? Important examples for such a trade-off include government spending on social welfare vs. investment in public infrastructure and education, or the exploitation vs. conservation of non-renewable natural resources.

In this essay, we argue that economics – as the scientific method of analyzing trade-offs – can be helpful (and may even be indispensable) for assessing the trade-off between different justices. We understand economics as being defined by its method, rather than by its substance matter or by some normative objective (Robbins 1932), and we sketch how to employ this method to analyze trade-offs between justices. An important contribution that economics can make to this analysis is to introduce the secondary normative criterion of *efficiency* that characterizes the non-wasteful use of scarce resources to attain the primary normative objectives of justice: a situation is efficient with regard to different objectives if it is not possible to improve on one objective without doing worse on another one. Being derived from primary normative objectives, the criterion of efficiency itself makes a normative claim: it is good to use scarce resources efficiently to attain intra- and intergenerational justice; it is wrong to use scarce resources inefficiently for that purpose.

This approach of using economics as a – by itself ethically neutral – method to study the efficient use of scarce resources in the attainment of rivaling normative objectives of justice, opens an innovative perspective on what is the role of economics (as a method) in the discussion of justice, and on how to bridge the gap – systematically and rigorously – between ideal theory and non-ideal politics.

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¹In addition, some conceptions of sustainability also include justice towards nature as a third normative objective of equal rank.

² This approach, as applied to the three justices included in the vision of sustainability – intra- and intergenerational justice as well as justice towards nature – has been called "sustainability economics" (Baumgärtner and Quaas 2010, Baumgärtner 2011).

2. Specifying justice(s)

To inform our understanding of intra- and intergenerational justice, the abstract and general concept of justice needs to be further specified. We take justice to generally refer to the mutual claims of members of the community of justice from the standpoint of impartiality (e.g. Gosepath 2007: 82). This minimum definition leaves ample room for very different, and sometimes much contested, conceptions of justice. Each of them can be described more precisely by specifying a number of elements in a "syntax of justice" (Baumgärtner, Glotzbach and Stumpf 2011).³ In the following, we specify the essential elements of the syntax to clarify the conceptions of inter- and intragenerational justice.

The community of justice. Justice refers to mutual claims (Young 1994, Ott and Döring 2008: 59ff.) within a community of justice. We term those holding a particular claim the *claim holders*, those responsible for the fulfillment of the claim the *claim addressees*. Intragenerational justice entails claims held by currently living persons (claim holders) towards other currently living persons (claim addressees). Intergenerational justice entails claims held by persons living in the future ("future generations", claim holders) towards persons living today (claim addressees). It is not necessary that such a claim is explicitly put forward by the claim holder (which may be impossible in the case of intergenerational justice). What matters is that a legitimate claim might be formulated by someone speaking for the claim holder.

Positive and negative claims. Generally, claims can be positive, i.e. defining an entitlement to a certain good *sensu latu*, or negative, i.e. demanding freedom from harm (cf. Baumgärtner, Glotzbach and Stumpf 2011). Positive claims imply a positive responsibility of someone to provide the good; negative claims imply a negative responsibility of all others not to harm. Claims are considered legitimate if they could be agreed on from the standpoint of impartiality and equal consideration. For example, intergenerational justice claims could be specified as a positive claim of future generations to certain stocks and systems, such as a democratic political system, a stock of manufactured capital and critical knowledge, or intact ecosystems, implying a responsibility of the present generation to pass on these stocks and systems in a good state to future generations. Future generations may

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³ This "syntax" is our approach to structure what has been called the different "dimensions" (Pogge 2006, Dobson 1998, see also Ott and Döring 2008) of the concept of justice. It allows fully specifying a particular conception of justice.

⁴ The delineation of the community of justice, especially the question of who is to be included as a claim holder, can be drawn according to different criteria such as reciprocity, dignity, ability to experience pain, etc. (e.g. Baumgärtner, Glotzbach and Stumpf 2011).

⁵ The third justice often included in sustainability conceptions, justice towards nature, refers to claims held by "nature", e.g. higher non-human animals capable of experiencing pain or of pursuing goals, against humanity. Thus, the claim holders differ, while the claim addressees belong to the group of currently living persons in all three cases. While intra- and intergenerational justice reflect an anthropocentric idea of justice, according to which nature matters to humans exclusively because of its instrumental value, the idea of justice towards nature assigns an intrinsic value to nature (Baumgärtner and Quaas 2010: Sec. 2), so that "nature" becomes a claim holder in its own right.

also have a negative claim: not to be harmed by any activities of the presently living generation, e.g. through increasing systemic risks caused by a dysfunctional global financial system or through nuclear waste left over as a by-product of present electricity production. Intragenerational justice claims include the positive claim for satisfaction of basic needs, and the negative claim not to be harmed in one's freedoms (human rights).

Judicandum. We use the term *judicandum* to describe that which is to be judged as just or unjust. Judicanda can be agents, actions, institutions or states of the world (Pogge 2006: 863). When discussing inter- and intragenerational justice, the judicanda could be the actions of currently living persons (and the consequences of these actions, such as, say, distributions of certain primary goods), as the claim addressees of both justices belong to the current generation.

Instruments of justice. We use the term *instrument of justice* to describe that which is to be used to satisfy the legitimate claims of justice. In many conceptions of justice, these will be objects of distribution (answers to the question "What is distributed?" *sensu* Dobson 1998: 73 ff.), but the satisfaction of legitimate claims could also be achieved via, say, institutional reform to ensure procedural justice. So, the question here is *how* legitimate claims are addressed. For example, one instrument of intergenerational justice could be the investment in public goods such as education and infrastructure, or the distribution of stocks of non-renewable resources between different generations. The aim of intragenerational justice could for example require institutional reform in the international trade rules ("fairness").

Metric for the judgment. For statements about the degree of attainment of a normative objective, there must be some way to measure the justice of the judicanda: one needs a *metric* to judge whether, and to what extent, a judicandum is just or unjust. For this metric, different informational bases have been proposed, such as e.g. capabilities, primary goods, or utility (cf. Pogge 2006: 868). It is possible to use different metrics for inter- and intragenerational justice.

In sum, judging a certain judicandum as inter- or intragenerationally just according to some metric requires first to specify the positive and negative claims of claim holders in present and future generations against claim addressees in the present generation, which are to be satisfied by certain instruments of justice.

As we discuss two different justices, both of which demand the fulfillment of legitimate claims, through the use of instruments of justice, by the same addressee, a non-trivial decision problem arises for this addressee – the present generation. We therefore need to have a closer look at the possible relationships of these two justices.

3. Relationships between justices

Generally, the two justices are related both on the "value" side and the "production" side (LeGrand 1990: 555). On the value side, the relationship refers to the desirability, from a societal point of view, of attaining one justice relative to the other one. For example, society may be willing to trade-off one justice against the other (Barry 1965: Sec. 1), or one justice might strictly dominate the other. In this essay, we build on the minimal and very general premise, widely held in the literature (e.g. Dobson 1998: 3f., Ott and Döring 2008, Visser't Hooft 2007: 56, WCED 1987: 43), that both intra- and intergenerational justice are considered by society as desirable normative objectives of equal rank. Beyond that, we do not further discuss the value side.

On the production side, the relationship refers to the feasible outcomes of the use of instruments of justice, that is, combinations of degrees of attainment of both justices. Here, what is feasible is determined by the structure and functioning of the given system, based on natural resource endowments, technology, institutions, etc. The set of all feasible combinations in terms of the two justices is called the "opportunity set". It describes society's options for choice, which are independent of what society considers desirable. That is, the production side and the value side are independent of each other.

Scientific analysis and political implementation have shown that, in general, three relationships may hold on the production side between intra- and intergenerational justice (Glotzbach and Baumgärtner, in press, Sec. 3):⁷

- (1) **Independency**: The objectives of intra- and intergenerational justice can be achieved independently, that is, attaining one objective to a higher degree does not necessitate any change in the degree to which one attains the other one.⁸
- (2) **Facilitation**: Achieving one objective supports achieving the other one, that is, attaining one objective to a higher degree induces a higher degree of attainment of the other one. ^{9, 10}
- (3) **Rivalry**: A fundamental rivalry (or "trade-off") exists between the objectives of intraand intergenerational justice, that is, attaining one objective to a higher degree necessarily reduces the degree to which one attains the other one.¹¹

⁶ In contrast, some hold that intragenerational justice dominates intergenerational justice as far as societal desirability is concerned.

⁷ Here, we extend the argument from Glotzbach and Baumgärtner (in press, Sec. 3) which originally refers to justice with regard to the use and conservation of ecosystems.

⁸ Independency does not need to be symmetric: achieving one objective may be independent of achieving the other one, but not vice versa.

⁹ This relationship is similar to the concept of "joint production" in economics, which means that the production of a wanted good necessarily gives rise to additional outputs (cf. Baumgärtner et al. 2006).

 $^{^{10}}$ This facilitation may be one-way, or the other way, or a mutual facilitation between the achievement of the two objectives.

For illustration, we give examples from different contexts. Independency is an assumption frequently made in ecological, environmental and resource economics (e.g. Dasgupta and Heal 1979). For example, cap-and-trade systems for greenhouse gas emissions imply that the overall intergenerational impact on global climate can be governed independently of the initial intragenerational distribution of emission certificates (e.g. Perman et al. 2003: 219ff.). Facilitation is prominently stated with regard to the provision of public goods. For instance, public investment in education or the improvement of public transportation systems may simultaneously benefit today's poor and future persons. Rivalry is often assumed when the possibility of intragenerational redistribution of access rights to rival resources is heavily limited. In such cases, meeting the legitimate claims of the poor to the resource possibly reduces the total resource stock passed on to future generations and, thereby, may be at the expense of intergenerational justice. For example, if the government spends a higher share of tax revenue to increase social support of the poor without being able to enforce higher taxes on the rich, the government has less revenue to invest in public infrastructure and education.

A host of specific **determinants** – natural, technological or institutional factors – impact on the production relationship between intra- and intergenerational justice, for example because they influence the availability and effectiveness of the instruments of justice. Thereby, they affect which relationship holds. Two examples for such determinants are population development and political restrictions. In many countries of the global North a population development characterized by higher life expectancy and lower birth rates challenges the existing social security systems. A potential trade-off among the goal to reduce old-age poverty (intragenerational justice), and the goal to avoid an unacceptable high financial burden on the young generation (intergenerational justice) may occur. Political restrictions limit the political scope for redistribution of resources within a society. If, for instance, the political scope for redistribution of wealth within a society is tight due to resistance against introduction of an inheritance tax, the situation of the poor can only be improved by increasing public expenditures and, thereby, possibly adding to public debt in the long-term – therefore causing a trade-off between inter- and intragenerational justice.

Regarding the production relationship between intra- and intergenerational justice in the use and conservation of ecosystem services, Glotzbach and Baumgärtner (in press: Sec. 4) found that the determinants impacting on this relationship are the quantity and quality of ecosystem services, population development, the substitutability of ecosystem services by human-made goods and services, technological progress, institutions and political restrictions. The determinant substitutability of ecosystem services, for instance, influences the character of the relationship between the justices as follows: if an ecosystem service is substitutable by human made goods and services, an overexploitation of the ecosystem service by members of the present generation to increase intragenerational justice can be

¹¹ Like independency and facilitation, rivalry does not need to be symmetric.

compensated by sufficient investment in other forms of physical, social and human capital to secure intergenerational justice — the relationship between the justices is one of independency or facilitation. If an ecosystem service is non-substitutable, an overexploitation of the ecosystem service by members of the present generation to increase intragenerational justice cannot be compensated and, hence, reduces the degree of intergenerational justice — the relationship between the justices is one of rivalry.

In sum, the opportunity set, which embodies information on the production relationships between the two justices in all feasible outcomes, crucially depends on a number of fundamental context-specific determinants.

4. Scarcity, economic efficiency, and opportunity costs

Irrespective of which production relationship holds between inter- and intragenerational justice, society has to make a decision on how to use some instruments of justice in the attainment of these objectives. Very often, the use of instruments of justice means employing scarce resources that may be used in alternative ways. This is where the key contribution of economics to the study of societal problems comes in: How to use scarce resources efficiently in the attainment of some objectives? According to a classical definition, economics

"studies human behaviour as a relationship between [given] ends and scarce means which have alternative uses" (Robbins 1932: 15).

With this definition, economists generally understand efficiency as non-wastefulness in the use of "scarce means" to attain some "ends" that humans pursue in their actions. In this understanding, it remains open what these ends are. In principle, it could be any ends that humans pursue. Here, we focus on intra- and intergenerational justice as two primary normative objectives that humans pursue.¹³ Then, one can define efficiency as follows:¹⁴

"An allocation of resources is efficient if it is impossible to move toward the attainment of one social objective without moving away from the attainment of another objective" (LeGrand 1990: 559).

The minimal assumption needed to define efficiency in this way is that, for each justice the metric of justice allows to distinguish a more just from a less just judicandum. In particular, it

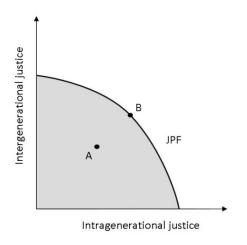
¹³ This goes beyond what economists usually consider as ends (cf. Baumgärtner 2011). Traditionally, economics has been concerned with the end of an ever better satisfaction of human needs and wants. This end can be further specified and operationalized as individual utilities (microeconomics), or as policy goals such as low inflation and low unemployment (macroeconomics).

¹² Scarcity is generally considered as central to many important problems of justice (Dobson 1998: 12).

¹⁴ This definition draws on the common definition of efficiency due to Pareto (1906), according to which an allocation of resources is efficient if no one can be made better off (in terms of this person's individual utility) without making anyone else worse off (in terms of the other person's individual utility).

is neither necessary to assume cardinality of each metric nor commensurability of the two justices. ¹⁵ Thus, this notion of efficiency and the subsequent analysis are very general.

If efficiency is related in this manner to some primary normative objectives, it acquires the status of a secondary normative objective (LeGrand 1990: 560). This means, it is good to use resources efficiently; it is wrong to use them inefficiently. In this perspective, the contribution of economics to the study of societal problems lies in characterizing the (in)efficient use of scarce means in the attainment of multiple primary normative objectives. For this purpose, economics provides a broad set of methods to analyze, display and empirically verify the relationships between these objectives.



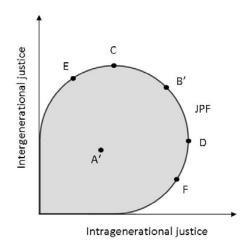


Figure 1: Rivalry and independency

Figure 2: Rivalry, facilitation, and independency

Figures 1 and 2 illustrate the opportunity set and efficiency in attaining the two normative objectives of intra- and intergenerational justice. The axes indicate the degree of attainment of inter- and intragenerational justice, respectively, based on the respective metrics of justice. Thus, each point in the diagram represents an outcome of the use of the instruments of justice. In Figure 1, the shaded area depicts all feasible outcomes in the given context, that is, for given resource endowment, technology, institutions, and the like ("opportunity set"). The curve JPF ("justice possibility frontier") denotes its frontier. Outcomes to the northeast of this curve are not feasible in the given context. Point A represents an outcome where the instruments of justice are used in an inefficient manner as more intergenerational justice could be achieved without sacrificing intragenerational justice. In contrast, the use of

¹⁶ Here, we study the relationship, including a potential trade-off, between two primary normative objectives. There is also a discussion on the so-called "equity-efficiency trade-off" (surveyed by e.g. Putterman et al. 1998), where equity and efficiency are treated as normative objectives of equal rank. But efficiency – in contrast to equity – cannot serve as a primary normative objective, so that this trade-off is irrelevant (LeGrand 1990: 566).

¹⁵ A *cardinal* metric is one that preserves orderings uniquely up to linear transformations; *commensurability* of justices means that the metric of both justices is in the same units.

the instruments of justice in point B is efficient as no higher degree of attainment of one justice is feasible without reducing the other one. Generally, all outcomes below the JPF-curve correspond to inefficient uses of the instruments of justice, whereas all outcomes on the curve correspond to efficient uses of these instruments.

Obviously, in point B there is rivalry between intragenerational and intergenerational justice: attaining one to a higher degree necessarily reduces the degree to which one attains the other one. This loss can be measured by the concept of "opportunity cost". The opportunity cost of increasing, say, intragenerational justice is the corresponding minimal loss of intergenerational justice. In contrast, in point A there is independency between intragenerational and intergenerational justice: attaining one to a higher degree does not necessitate any change in the degree to which one attains the other one. Hence, there are no opportunity costs of increasing one or the other justice. Generally, in all efficient outcomes, i.e. on the JPF-curve, there is rivalry between the two justices and, thus, positive opportunity costs. In all inefficient outcomes, i.e. under the JPF-curve, there is independency between the two justices and, thus, zero opportunity costs.

For example, the opportunity set of Figure 1 may refer to the use of a non-renewable natural resource such as oil or gas: the resource may be exploited today for social welfare policy (intragenerational justice); alternatively, it may be conserved for future generations (intergenerational justice).

In a different context, the opportunity set may look as in Figure 2. The shaded area again depicts all outcomes that are feasible in this context ("opportunity set"), with the JPF-curve as its frontier. As in Figure 1, outcomes A' and B' correspond to an inefficient and an efficient use, respectively, of the instruments of justice. Obviously, all points on the JPF-curve between C and D represent outcomes of efficient uses of the instrument of justice, because no higher degree of attainment of one justice is feasible without reducing the other one. These outcomes are characterized by rivalry between the two justices and positive opportunity costs of either justice.

Outcome E is inefficient, but as it lies on the JPF, attaining intergenerational justice to a higher degree starting from this point necessarily also leads to a higher degree of intragenerational justice. That is, in outcome E there is facilitation between the two justices. But facilitation is not symmetric: attaining a higher degree of intragenerational justice, compared to E, does not necessarily induce a higher degree of intergenerational justice. Hence, the opportunity cost of increasing intergenerational justice is negative: increasing intergenerational justice does not incur a loss, but a gain, of intragenerational justice; and the opportunity cost of increasing intragenerational justice is zero. In outcome F, the situation is reversed: attaining intragerational justice to a higher degree facilitates attaining intergenerational justice to a higher degree, but not vice versa; hence, the opportunity cost of increasing intragenerational justice is negative, while the opportunity cost of increasing intergenerational justice is zero. Generally, all (inefficient) uses of instruments of justice

along increasing parts of the JPF correspond to outcomes where attaining one justice to a higher degree facilitates attaining the other one, but not vice versa, so that the former has negative opportunity cost, while the latter has zero opportunity cost.

For example, the opportunity set of Figure 2 may refer to government spending on education, where a broader educational base decreases income inequality within a generation (intragenerational justice), and at the same time increases prospects for economic growth over time (intergenerational justice).

As the figures and examples illustrate, the shape of the opportunity set may differ from context to context, and with it the relationships between the two justices. As the opportunity set is fundamentally determined by natural resource endowment, technology, institutions, etc. (cf. Section 3), a change in these fundamental determinants may change the opportunity set and the relationships between the two justices. For example, with given endowment of a non-renewable resource, technical progress in resource extraction would shift the JPF-curve in Figure 1 outwards.

5. Conclusion

Robbins' (1932) definition of economics delimits the economic contribution to the study of normative questions. It does not lie in determining what ends to pursue or in developing the means to achieve a normative objective. Rather, the focus of economic analysis is on efficiency, i.e. non-wastefulness in the use of scarce resources that have alternative uses as means to attain given normative objectives. Thus, in contexts where there is no scarcity or no alternatives exist, economics does not to lend itself to the discussion of normative questions. Yet, many questions of justice arise under conditions of scarcity and involve the freedom to make choices. Such questions can be discussed in economic terms.

Economic analysis of inter- and intragenerational justice builds on three fundamental, and rather weak, assumptions:

- (1) On the "value" side, the two justices are considered by society to be of equal rank.
- (2) For each justice one can measure the degree to which one attains this justice. This measurement does not need to be cardinal but may be ordinal; and the two justices do not need to be commensurable but the two metrics may be in different units.
- (3) For a given context specified by natural, technological, institutional factors, etc. one can describe the outcome of using scarce resources (as instruments of justice) in terms of these measures of the two justices.

Then, the genuine and original contribution of an economic analysis of justice is threefold:

(1) Economic analysis can delineate the "opportunity set" of politics with respect to the two normative objectives of inter- and intragenerational justice, i.e. it can describe which outcomes are feasible in achieving the two objectives in a given context, and

which are not. The opportunity set includes information on whether the production relationship between the two justices in some outcome is one of rivalry (i.e. tradeoff), independency, or facilitation; and it distinguishes efficient from inefficient allocations of scarce resources.

As efficiency, when related to the primary normative objectives of intergenerational and intragenerational justice, is a secondary normative objective, one conclusion for policy making is straightforward: instruments of justice should be used efficiently; they should not be used inefficiently.

One important conclusion about the production relationship between intra- and intergenerational justice follows directly from the very definition of efficiency. In outcomes of efficient resource use there is always rivalry between the different justices – attaining one justice to a higher degree necessarily reduces the degree to which on attains the other one. In contrast, in outcomes of inefficient resource use there is either independency between the two justices – the level of attainment of one justice can be improved without doing worse on the other one, or even both can be improved – or facilitation – improving the level of attainment of one justice necessarily also improves the other one. ¹⁷

- (2) Based on the opportunity set, economic analysis can identify the "opportunity cost" of attaining one justice to a higher degree, in terms of less achievement of the other. Positive opportunity costs of achieving one justice exist if there is rivalry between the two normative objectives of intergenerational and intragenerational justice; negative opportunity costs of achieving one justice exist if there is facilitation between the two justices; opportunity costs are zero if there is independency between the two justices.
- (3) Economic analysis can identify how the opportunity set changes as its determinants natural, technological, institutional factors, etc. change. In particular, it can study how the occurrence and extent of rivalry, independency or facilitation in the relationship between the two justices changes as underlying determinants change. Hence, it may suggest how to manage these underlying determinants in order to decrease the degree of rivalry and to increase the degree of independency or facilitation.

These insights can help make an informed decision about how to use scarce resources that have alternative uses to attain the two normative objectives of inter- and intragenerational justice in a non-wasteful manner. This seems to be a valuable contribution for societies facing decisions about the use of scarce resources in view of different normative objectives of equal rank. Of course, this would not make hard decisions easy, but at least efficiently difficult.

¹⁷ In the (inefficient) interior of the opportunity set there is always independency; and facilitation can only occur on the inefficient part of the justice possibility frontier.

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