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For more information, visit us on the Web at [www.ets.org/toeic](http://www.ets.org/toeic) or contact your local ETS representative. If there is no ETS representative in your country, please contact us at:

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The TOEIC® (Test of English for International Communication) test is an English language proficiency test for people whose native language is not English. It measures the everyday English skills of people working in an international environment. The scores indicate how well people can communicate in English with others in business, commerce, and industry. The test does not require specialized knowledge or vocabulary beyond that of a person who uses English in everyday work activities.

**TOEIC Test Format**

The TOEIC test is a two-hour multiple-choice test that consists of 200 questions divided into two sections:

- **Listening Section:** The Listening section tests how well you understand spoken English. It consists of four parts and contains 100 questions administered by audiocassette or CD. You will be asked to answer questions based on a variety of statements, questions, conversations, and talks recorded in English. Total time: approximately 45 minutes.

- **Reading Section:** The Reading section includes three parts, testing how well you understand written English. You will read a variety of materials and respond at your own pace to 100 questions based on the content of the materials provided to you. Total time: 75 minutes.

Following several years of ETS research, the TOEIC test has recently been redesigned. The new test features the same test time (2 hours; 45 minutes for Listening and 75 minutes for Reading), the same paper and pencil administration, and the same range of difficulty as the previous test. The score scale is also the same, and scores can be compared across both versions of the test. The following charts outline the major changes in the test:

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<thead>
<tr>
<th>TOEIC</th>
<th>New TOEIC</th>
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<tbody>
<tr>
<td><strong>Listening Comprehension</strong>&lt;br&gt;100 items</td>
<td><strong>Listening Comprehension</strong>&lt;br&gt;100 items</td>
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<tr>
<td>Photographs: 20 questions</td>
<td>Photographs: 10 questions</td>
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<td>Question-Response: 30 questions</td>
<td>Question-Response: 30 questions</td>
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<td>Short Conversations: 30 questions; 30 conversations with 1 question each</td>
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<tr>
<th>TOEIC</th>
<th>New TOEIC</th>
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<tr>
<td><strong>Reading Comprehension</strong>&lt;br&gt;100 items</td>
<td><strong>Reading Comprehension</strong>&lt;br&gt;100 items</td>
</tr>
<tr>
<td>Incomplete Sentences: 40 questions</td>
<td>Incomplete Sentences: 40 questions</td>
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<td>Single Passages: 28 questions; 7–10 reading texts with 2–5 questions each</td>
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<td>Double Passages: 20 questions; 4 pairs of reading texts with 5 questions per pair</td>
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**Who Takes the TOEIC Test?**

- Personnel who use English in real-life work settings such as businesses, hotels, hospitals, restaurants, international meetings, conventions, and sports events
- Managerial, sales, and technical employees in international business, commerce, and industry who require English for their work
- Individuals who are preparing to enter the workplace
Why take the TOEIC test?
The TOEIC test is the choice of nearly 5 million examinees a year and is recognized by thousands of corporations. As a fair and objective measure of English proficiency, the TOEIC test will enable you to:
- verify your current level of English proficiency
- qualify for a new position and/or promotion in a company
- enhance your professional credentials
- monitor your progress in English
- set your own learning goals
- involve your employer in advancing your English ability

From what kind of contexts are the TOEIC test questions drawn?
These are some examples of the settings, situations, and formats you may find in TOEIC test questions:

**Offices:** board meetings, committees, letters, memoranda, telephone, fax and e-mail messages, office equipment and furniture, office procedures

**Personnel:** recruiting, hiring, retiring, salaries, promotions, job applications, job advertisements, pensions, awards

**Purchasing:** shopping, ordering supplies, shipping, invoices

**Technical Areas:** electronics, technology, computers, laboratories and related equipment, technical specifications

**Travel:** trains, airplanes, taxis, buses, ships, ferries, tickets, schedules, station and airport announcements, car rentals, hotels, reservations, delays and cancellations

**Corporate Development:** research, product development

**Dining Out:** business and informal lunches, banquets, receptions, restaurant reservations

**Entertainment:** cinema, theater, music, art, exhibitions, museums, media

**Finance and Budgeting:** banking, investments, taxes, accounting, billing

**General Business:** contracts, negotiations, mergers, marketing, sales, warranties, business planning, conferences, labor relations

**Health:** medical insurance, visiting doctors, dentists, clinics, hospitals

**Housing/Corporate Property:** construction, specifications, buying and renting, electric and gas services

**Manufacturing:** assembly lines, plant management, quality control

When and where can I take the TOEIC test?
The TOEIC test is available throughout the world. Testing can be arranged through corporations or other organizations that ask employees or job applicants to take the TOEIC test. In addition, many language-training programs and schools offer TOEIC testing. If testing has not been arranged through your organization, you can contact your local ETS TOEIC representative to find out when and where you can take the test.

How much does the TOEIC test cost?
TOEIC prices vary worldwide. To inquire about pricing in your area, contact your local ETS TOEIC representative.

What score do I need to “pass” the TOEIC test?
The TOEIC test is not the kind of test that you “pass” or “fail.” Not every job or task requires the same level of English proficiency. Because it was developed specifically to meet the needs of the workplace, the TOEIC test measures many levels of ability. It enables people to demonstrate what they currently can accomplish in English. The single, continuous scale also makes it possible for learners to set attainable goals and to measure their progress as their English improves.

Many companies use the TOEIC test to set their own score standards based on the levels of English necessary to carry out particular responsibilities. Your company may require employees to have a minimum TOEIC score due to the corresponding level of English that is needed on the job. Many companies offer English training to help their employees reach target TOEIC scores, which reflect specific levels of proficiency based on professional need.

If I have a disability, can I still take the TOEIC test?
If you require special testing arrangements because of a disability, please contact your local TOEIC representative’s office to discuss your needs before registering for the test. Your representative will make every effort to accommodate you. There is no additional cost for special accommodations.
How to Get Ready to Take the TOEIC Test

The TOEIC test is not based on the content of any particular English course, but rather on your English language proficiency—your overall ability to use English. Improvement in proficiency may take some time and is generally achieved through a combination of practice and study. The TOEIC test does not test business knowledge, and you are not required to know specialized business and technical vocabulary beyond what is used in everyday work activities.

Before taking the TOEIC test, there are several things you can do to prepare for the test and improve your English proficiency.

- Become familiar with the test format and know how to mark your answers on the answer sheet. You can then focus your attention on the test questions themselves. Carefully review the test directions and the sample questions on pages 7–12 and the sample answer sheet and sample Background Questionnaire on pages 14–17.
- Immerse yourself in the language as frequently as possible and in as many ways as possible if it has been some time since you have had contact with English. Reading, watching TV and videos, listening to tapes, taking an English course, and speaking with friends and colleagues are some of the ways to practice English.

During the Test

- Work quickly and carefully.
- Do not spend too much time on any one question.
- Mark your answers on your answer sheet and not in the test book.
- Mark only one answer for each question.
- Try to answer every question to the best of your ability.
- Pay close attention to the time during the Reading section of the test. In the Reading section (75 minutes) you have to pace yourself—so work quickly and if you do not know the answer to a question, come back to it later.
- You may not use note paper. You will receive credit only for answers marked in the circles on the answer sheet. Your score will be based on the number of questions you answer correctly. If you mark more than one answer, that question will be counted wrong—even if one of the answers you marked is correct.

Identification Requirements

All test takers must read Part 1. Depending on whether you will be taking the test within or outside your country of citizenship, you must also read either Part 2 or Part 3, as appropriate.

Part 1: Information for All Test Takers

- You must have acceptable and valid ID with a signature and photograph to be admitted to a test center. Identification requirements are strictly enforced. It is your responsibility to read and understand the instructions and requirements.
- If you arrive at the test center without the required identification, the test administrator will not admit you, you cannot take the test, and you forfeit your test fee.

When registering for the test, you must use exactly the same name that appears on the primary identification document you will present at the test center. Make sure to provide your entire first (given name) and entire surname (family name). DO NOT register under a nickname. If the name shown on your primary identification does not match the name used at registration, you will not be permitted to take the test.

Only misspellings of your name can be corrected at check-in—NAME CHANGES WILL NOT BE MADE. If your name has changed for any reason, including marriage, you must still present primary identification in the name under which you registered, or you will not be permitted to take the test.

If the test center administrator questions the ID you present, you will be required to present additional proof of identity. If positive confirmation cannot be made, you may be refused admission to the test center and forfeit your test fee. Admittance to the test center does not imply that your form of identification is valid or that your scores will be reported.

Test center personnel will check your identification before assigning you a seat at the test center. The administrator will check your signature to verify that you are the person in your photo identification.

Acceptable Primary Identification Documents

- passport with photograph and signature
- driver's license with photograph and signature
- state identification with photograph and signature
- national identification with photograph and signature
- military identification with photograph and signature
Acceptable Secondary Identification Documents
If your primary identification is missing either a photograph or signature, you must present one of the following secondary IDs that can be used to meet the photograph or signature requirement; you must present one of the following secondary IDs in addition to your primary ID. Secondary IDs that can be used to meet the photograph or signature requirements are:

- A government-issued identification document that has not expired including, but not limited to, a passport, driver’s license, state identification, national identification, or military identification. (There are some exceptions: see “Unacceptable Identification Documents” below.)
- Student ID

Unacceptable Identification Documents

- Any expired ID
- Draft classification card
- Credit card of any kind
- Social Security card
- Learner’s permit or any temporary identification document
- International driver’s license
- International student ID
- Notary-prepared letter or document
- Employee identification card

If you cannot meet the specified ID requirements or if you have questions about ID, please contact your local ETS TOEIC representative before registering for the test.

Part 2: If Testing WITHIN Your Country of Citizenship
Only one form of primary ID is needed if your primary ID document contains a photograph and signature. Please see the list of acceptable primary ID documents on page 4. However, if the test administrator has any concerns about the primary ID document, you will be required to present a secondary ID from the list above.

If your primary ID does not contain your signature, you must either sign the document or present an additional ID from the list of secondary identification documents. The secondary ID cannot be expired and must contain a recent, recognizable photograph and your signature.

Part 3: If Testing OUTSIDE Your Country of Citizenship
You MUST PRESENT YOUR PASSPORT as your primary identification document (citizens of European and Schengen Zone countries, see special requirements below). If you do not meet this requirement, your test scores may not be reported.

If your passport is not written in English language letters, you must also present an additional ID from the list of secondary identification documents (see Part 1) that contains a recent, recognizable photo and is in English.

If your passport does not contain your signature, you must either sign your passport or present an additional ID from the list of secondary identification documents (see Part 1).

European Union/Schengen Zone Countries
If you are taking the test within a European Union or Schengen Zone country outside your own, you may use your valid national or European identity card if you have one. The card you present must contain a recent, recognizable photograph, your date of birth, and your signature. If your form of identification is not in English language letters and the test administrator cannot read the language in which it is written, you may not be allowed to take the test. If your official ID does not contain your signature, you must present an additional document from the list of secondary identification documents (see Part 1) that does contain your signature.

Test Center Procedures and Regulations
The following procedures and regulations apply during the entire test session, which begins when you are admitted to the test center and ends when you leave the test center.

- No test taker will be admitted after test materials have been distributed.
- Books, dictionaries, papers, notes, rulers, calculators, watch alarms, mobile phones, listening devices, recording or photographic equipment, highlighters, or aids of any kind are not allowed in the testing room.
- Paper of any kind is not permitted in the testing room.
- You may not mark or underline words in the test book or make notes in the test book or on the answer sheet.
- You must have the supervisor’s permission to leave the testing room. Any lost time cannot be made up.
- There is no scheduled break during the TOEIC test. If you must leave the testing room, you are required to give the supervisor your identification document(s) before you leave the room. You will not be permitted to make up the time you lose.
- At the conclusion of the test you will be required to return your test book and answer sheet to the test supervisor.

Dismissal from Test Session
A test administrator/supervisor is authorized to dismiss you from a test session, or your scores may be canceled, due to violations such as, but not limited to, the following:
• attempting to take the test for someone else or having someone else take the test for you
• failing to provide acceptable identification
• obtaining improper access to the test, a part of the test, or information about the test
• using a telephone or cell phone during the test session or during breaks
• using any aids in connection with the test, such as mechanical pencils, pens, pagers, beepers, calculators, watch calculators, books, pamphlets, notes, rulers, highlighter pens, stereos or radios with headphones, cell phones, watch alarms (including those with flashing lights or alarm sounds), stopwatches, dictionaries, translators, and any handheld electronic or photographic devices
• creating a disturbance (disruptive behavior in any form will not be tolerated; the test administrator/supervisor has sole discretion in determining what constitutes disruptive behavior)
• attempting to give or receive assistance, or otherwise communicate in any manner with another person about the content of the test during the administration, during breaks, or after the test

• removing or attempting to remove test content, scratch paper, or notes relating to the test content from the test center. Under no circumstances may test content or any part of the test content be removed, reproduced, and/or disclosed by any means (e.g., hard copy, verbally, electronically) to any person or entity.
• using scratch paper during untimed sections of the test or during breaks
• tampering with a computer
• taking a weapon or firearm into the test center
• taking food, drink, or tobacco into the testing room
• leaving the test center vicinity during the test session or during breaks
• leaving the testing room without permission
• taking excessive or extended unscheduled breaks during the test session. Test center administrators are required to strictly monitor unscheduled breaks and report test takers who take excessive or extended breaks.
• referring to, looking through, or working on any test, or test section when not authorized to do so, or working after time has been called
• failing to follow any of the test administration regulations in this examinee handbook, given by the test administrator/supervisor, or specified in any test materials
• The local ETS TOEIC representative reserves the right to take all action—including, but not limited to, barring you from future testing and/or canceling your scores—for failure to comply with test administration regulations or the test administrator/supervisor’s directions. If your scores are canceled, they will not be reported, and your fees will not be refunded.
Sample Questions

With 200 questions, the TOEIC test measures a wide range of English proficiency. The following sample questions do not indicate the full range of difficulty you will find in an actual TOEIC test.

General Directions

The following general directions are taken directly from the test book. After the general directions are specific directions for each part of the test, along with sample questions for each of the parts.

This test is designed to measure your English language ability. The test is divided into two sections: Listening and Reading.

You must mark all of your answers on the separate answer sheet. For each question, you should select the best answer from the answer choices given. Then, on your answer sheet, you should find the number of the question and fill in the space that corresponds to the letter of the answer that you have selected. If you decide to change an answer, completely erase your old answer and then mark your new answer.

Section I: Listening

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

Part I: Photographs

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Look at the example item below.

Example

You will hear: Now listen to the four statements.

(A) They’re leaving the room.
(B) They’re turning on the machine.
(C) They’re standing near the table.
(D) They’re reading the newspaper.

Statement (C), “They’re standing near the table,” is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.
Part 2: Question-Response

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

Example
You will hear: Where is the meeting room?
You will also hear: (A) To meet the new director.
                   (B) It's the first room on the right.
                   (C) Yes, at two o'clock.

The best response to the question “Where is the meeting room?” is choice (B), “It's the first room on the right,” so (B) is the correct answer. You should mark answer (B) on your answer sheet.

SAMPLE QUESTIONS

Question 1
You will see:

You will hear: 1. Look at the picture marked number 1 in your test book.
     (A) He's checking his watch.
     (B) He's wearing a jacket.
     (C) He's adjusting his tie.
     (D) He's folding his clothes.

Question 2
You will see:

You will hear: 2. Look at the picture marked number 2 in your test book.
     (A) She's speaking into a microphone.
     (B) She's putting on her glasses.
     (C) She's studying from a book.
     (D) She's using a microscope.

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Part 3: Conversations

Directions: You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

SAMPLE QUESTIONS
You will hear: Questions 41 through 43 refer to the following conversation:

(Woman) I think I’ll have to take the train to the regional sales meeting up in the city next week.

(Man) Don’t you usually drive when you go to those meetings? I thought you didn’t like to take the train.

(Woman) I don’t, but the highway’s being repaired, and I’m afraid I might be late if I have to make a detour through an area I don’t know very well.

(Man) You’re right. And it’ll be expensive to park up there, too.

You will then hear: 41. Why is the woman going to the city?

You will read: 41. Why is the woman going to the city?
(A) To attend a sale
(B) To go to a meeting
(C) To get her car repaired
(D) To go on a tour

You will hear: 42. How will she get there?

You will read: 42. How will she get there?
(A) By car
(B) By bus
(C) By train
(D) By airplane

You will hear: 43. What is the problem?

You will read: 43. What is the problem?
(A) The trains are often late.
(B) The meeting may be canceled.
(C) The tour is expensive.
(D) The roads are being fixed.

Part 4: Talks

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

SAMPLE QUESTIONS
You will hear: Questions 71 through 73 refer to the following announcement.

(Woman) Thank you for calling Central Electric Services, your local power company. We are still experiencing problems with power failures caused by the recent storm. We expect service to be back up in most areas early this evening, although some homes in the northwest will be without electricity until tomorrow morning, and it may be tomorrow evening before service is fully restored in all areas. We apologize for the inconvenience this has caused our customers, and we thank you for your continued patience as we work to resolve these problems. This service announcement will be updated throughout the day. It was last updated at 6:00 A.M. on Sunday, April third.

You will then hear: 71. Where would this announcement be heard?

You will read: 71. Where would this announcement be heard?
(A) On the television
(B) On the radio
(C) Over the telephone
(D) In a company meeting

You will hear: 72. What is the purpose of the announcement?

You will read: 72. What is the purpose of the announcement?
(A) To tell people about an approaching storm
(B) To provide information about electric services
(C) To apologize for staffing shortages
(D) To describe the reorganization of a company

You will hear: 73. When will service be back up?

You will read: 73. When will service be back up?
(A) Early this evening
(B) Tomorrow morning
(C) Tomorrow evening
(D) The following day

You will hear: 74. When was the announcement last updated?

You will read: 74. When was the announcement last updated?
(A) 6:00 A.M. on Sunday, April third
(B) 6:00 A.M. on Sunday, April second
(C) 6:00 A.M. on Monday, April fourth
(D) 6:00 A.M. on Tuesday, April fifth

You will hear: 75. What areas will be affected by the power failures?

You will read: 75. What areas will be affected by the power failures?
(A) Most areas
(B) Some areas
(C) All areas
(D) Northwestern areas

You will hear: 76. How long will it take to restore service?

You will read: 76. How long will it take to restore service?
(A) 24 hours
(B) 48 hours
(C) 72 hours
(D) 96 hours

You will hear: 77. What is the speaker asking for?

You will read: 77. What is the speaker asking for?
(A) Apologies
(B) Patience
(C) Assistance
(D) Complaints

You will read: 78. What alternative is offered to the affected areas?

(A) A generator
(B) A loan
(C) A discount
(D) A refund

You will read: 79. What is the expected timeframe for the full restoration of service?

(A) Tomorrow morning
(B) Tomorrow evening
(C) The following day
(D) The following week

You will read: 80. What is the speaker’s reason for the service interruption?

(A) Power outages
(B) Weather conditions
(C) Equipment failure
(D) Human error

You will read: 81. What is the speaker’s goal in providing the information?

(A) To inform
(B) To instruct
(C) To persuade
(D) To entertain
Sample Questions (continued)

You will hear: 73. When is the problem expected to be completely resolved?

You will read: 73. When is the problem expected to be completely resolved?
(A) This morning
(B) This evening
(C) Tomorrow morning
(D) Tomorrow evening

Section II: Reading
In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

Part 5: Incomplete Sentences
Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

SAMPLE QUESTIONS
101. A late fee will be applied to your account _______ payment is not received by March 31.
   (A) and
   (B) whether
   (C) but
   (D) if

102. The award is given to an individual who has made _______ contributions to the community through volunteer work.
   (A) detailed
   (B) significant
   (C) secure
   (D) updated

103. Last year, Andrea Choi _______ the Choi Economic Research Center at Upton University.
   (A) to establish
   (B) established
   (C) was established
   (D) establishing

104. Ms. Ikeda and Mr. Arroyo are the final candidates under _______ for the position of director of development.
   (A) consideration
   (B) elimination
   (C) recognition
   (D) confirmation

105. Of the two animated films released today, _______ is certain to be popular with children, while the other will appeal more to adults.
   (A) neither
   (B) it
   (C) one
   (D) another
Part 6: Text Completion

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

**SAMPLE QUESTIONS**

Questions 141–143 refer to the following e-mail.

To: All Employees  
From: Camille Raynes  
Date: December 14  
Re: Performance bonus

Dear Employees,

As you know, the past year was a great success for us. To reward you for your excellent performance, the Board of Directors has approved a bonus for all employees. This bonus will be _______ in your next paycheck.

141. (A) involved  
(B) joined  
(C) composed  
(D) included

_______, we are now calculating wage increases for the upcoming year. Each employee's performance

142. (A) Instead  
(B) In addition  
(C) Beforehand  
(D) Otherwise

will be examined carefully as we determine the appropriate increase. All full-time employees are eligible for this increase. Your supervisor _______ you of the amount of your increase during the first week of January.

143. (A) informed  
(B) to inform  
(C) will inform  
(D) was informing

Thank you again for making last year such a success!

Sincerely,

Camille Raynes  
Human Resources

Part 7: Reading Comprehension

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

**SAMPLE QUESTIONS**

Questions 153–154 refer to the following notice.

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**ATTENTION ART ENTHUSIASTS**

Becksvoort Gallery is holding a **PUBLIC SALE**

in the Grand Ballroom at the Hotel Luxe  
299 Norman Street, Melbourne

Come and see our range of exquisite pieces.  
Original oils * Watercolors * Tapestries * Crafts

**Friday, July 15**  
8:30 A.M. – 4:00 P.M.

For descriptions and pictures of select items visit our Web site at http://www.becksvoort.com/market.

153. What is the purpose of the notice?

(A) To announce a sale of artwork  
(B) To advertise the opening of a hotel  
(C) To offer a discount on painting lessons  
(D) To publicize a photography exhibition

154. According to the notice, what can people do online?

(A) Purchase selected items  
(B) Order tickets to an event  
(C) Register for art classes  
(D) View some pieces of art

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Questions 181–185 refer to the following letter and document.

January 15
Jeanne Sokol
14 Jubilee Street
Brighton

Dear Ms. Sokol:
I have received your letter of January 7 concerning your recent visit to our restaurant in London. I am very sorry that you did not have an enjoyable experience. I agree that you should not have had to wait over thirty minutes for a table when you had made a reservation in advance. Please know that this was an isolated incident and that our customers usually remark on the promptness of our staff.

In an attempt to remedy this unfortunate situation, I am sending you a complimentary voucher for use at any of our restaurants. I encourage you to try us again and experience our award-winning cuisine. If there is any way in which I can be of further assistance, please do not hesitate to contact me by telephone or mail.

Sincerely,
Simon Jenkins
Director
Guest Relations

Winchester Falls Café
The finest dining in Britain!
The bearer of this certificate is entitled to £25 off the price of a meal at Winchester Falls Café.
Café Locations: London, Birmingham, Manchester
Expires: December 31

For customer service or inquiries, contact Winchester Falls’ Guest Relations Department by telephone at 0616 555-4239 or by mail at 77 Twickenham Road, Manchester WF1 JK2.

181. Why did Simon Jenkins write to Jeanne Sokol?
(A) To thank her for visiting a restaurant
(B) To apologize for poor service
(C) To inquire about her dining experience
(D) To invite her to an awards dinner

182. In the letter, the word “reservation” in paragraph 1, line 5, is closest in meaning to
(A) hesitation
(B) supply
(C) doubt
(D) appointment

183. What is suggested about Jeanne Sokol?
(A) She has recently traveled to Manchester.
(B) She spoke to Simon Jenkins on the telephone.
(C) She wrote a letter of complaint.
(D) She frequently dines in London.

184. What is Simon Jenkins offering?
(A) A refund on a previous purchase
(B) A discount on a future purchase
(C) Replacement of a damaged product
(D) Special assistance in ordering a product

185. Where does Simon Jenkins most likely work?
(A) In Manchester
(B) In Brighton
(C) In Birmingham
(D) In London

Answer Key

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In order to provide enhanced feedback to TOEIC clients and examinees, the TOEIC Program will ask you to answer some additional questions at the testing session before you take the TOEIC test.

**Background Questionnaire**

The TOEIC Background Questionnaire asks about your educational, work, English language, and TOEIC test-taking experience. Your responses to the questionnaire enable your organization to learn more about the backgrounds of people who take the test and some of the factors that affect TOEIC scores and improvement in English. Your responses to the questionnaire are kept confidential and do not in any way affect your TOEIC scores. We encourage you to answer all of the questions. A sample of the questionnaire is included on pages 14 and 15.

**Group Code**

Your test administrator may ask you to enter a number on side 1, section 5 of the answer sheet. The purpose of this group code is to enable TOEIC clients to keep track of the performance of a group of people who take the TOEIC test two or more times as part of a specific English training program. The test administrator will give you the appropriate number to enter in the group code section if your organization has asked for this option.

**Custom Codes**

Your test administrator may ask you to enter a number or numbers on side 2, section 12 of the answer sheet. The purpose of custom codes is to keep track of the performance of certain TOEIC examinees or groups of examinees. The test administrator will give you the appropriate number or numbers to enter in the custom codes section if your organization has asked for this option.

Before the actual test begins, if you have any questions about the TOEIC Background Questionnaire and answer sheet, please ask your test administrator.

**Answer Sheet**

A sample of the answer sheet appears on pages 16 and 17 of the TOEIC Examinee Handbook.

**Accent Marks**

If your name (family name and first name) is written with any accent marks, you should complete the top half of section 1 on side 1 of the answer sheet. Above the boxes where you will write your name, there is an area that contains accent marks. You should fill in the circle that corresponds to the accent mark above each letter that contains an accent.
Section I

A. Your educational and English language background

1. Please choose the highest level of education listed below that you have completed or that you are currently enrolled in.

   A. General secondary school  
   B. Secondary school for university entrance qualification or equivalent  
   C. Vocational school  
   D. Business trade school or technical school  
   E. Post-secondary/undergraduate degree  
   F. Graduate or professional degree

2. How much time have you spent studying English (in secondary and post-secondary school)?

   A. None (Skip to question 5.)  
   B. Less than 1 year  
   C. 1 year or more, but less than 2 years  
   D. 2 years or more, but less than 5 years  
   E. 5 years or more, but less than 10 years  
   F. 10 years or more

3. How much time have you spent taking English courses (not including secondary or post-secondary school) that you paid for?

   A. None (Skip to question 5.)  
   B. Less than 1 year  
   C. 1 year or more, but less than 2 years  
   D. 2 years or more, but less than 5 years  
   E. 5 years or more

4. How often do/did these courses take place?

   A. Less than 2 hours per week  
   B. 2 hours or more, but < 4 hours per week  
   C. 4 hours or more, but < 10 hours per week  
   D. 10 hours or more, but < 15 hours per week  
   E. 15 hours or more per week

5. How much time altogether have you spent studying English in training sponsored by an employer?

   A. None (Skip to question 7.)  
   B. Less than 1 year  
   C. 1 year or more, but less than 2 years  
   D. 2 years or more, but less than 5 years  
   E. 5 years or more

6. How often does/did this instruction take place?

   A. Less than 2 hours per week  
   B. 2 hours or more, but < 4 hours per week  
   C. 4 hours or more, but < 10 hours per week  
   D. 10 hours or more, but < 15 hours per week  
   E. 15 hours or more per week

B. Your experience using English in your personal life and work

7. Not including English classes, how often do you use (read, write, listen to, or speak) English now?

   A. Every day/almost every day  
   B. 2 to 3 times a week  
   C. Once a week  
   D. Less than once a week

8. Have you ever lived in a country in which English is the main language spoken?

   A. No  
   B. Yes, for less than 6 months  
   C. Yes, for 6 months to 1 year  
   D. Yes, for more than 1 year

C. Your current status

9. Which of the following best describes what you do now?

   A. Employed full or part time  
   B. Student (Skip to Section III.)  
   C. Active duty in the armed forces (Skip to Section III.)  
   D. Homemaker (Skip to Section III.)  
   E. Unemployed (Skip to Section III.)  
   F. Participating in a work-study or apprenticeship program (Skip to Section III.)

(Turn over for Sections II and III.)
Section II

A. Your present employment situation

10. Which of the following categories best applies to your job? Choose one. (The positions shown in parentheses are examples only.)

A. Management (legislator, official, department director)
B. Scientific/Technical professional (engineer, research scientist)
C. Marketing/Sales (market analyst, sales representative)
D. Finance (financial auditor, accountant)
E. Teaching/Training
F. Professional specialist (business professional, economist, lawyer)
G. Customer service (airline attendant, hotel staff, travel agent)
H. Technician/Associate professional (junior engineer, medical technician, aircraft controller, safety inspector)
I. Clerical (secretary, bookkeeper)
J. Worker (trade person, machine operator, assembler, laborer)

11. What is your level in the company?

A. Nonmanagerial/Nonsupervisory
B. Supervisory
C. Managerial

12. About how many years have you been with your company?

A. Less than 2 years
B. 2 years or more, but less than 5 years
C. 5 years or more, but less than 10 years
D. 10 years or more

B. Your current use of English on the job

13. About how much of your time at work do you spend using English?

A. 0 to 10%
B. 11 to 20%
C. 21 to 50%
D. 51 to 100%

Questions 14–17. How important is each of the following English skills to your work? (Choose one answer for each skill.)

14. Listening

A. Important
B. Somewhat important
C. Not important

15. Reading

A. Important
B. Somewhat important
C. Not important

16. Speaking

A. Important
B. Somewhat important
C. Not important

17. Writing

A. Important
B. Somewhat important
C. Not important

Section III

A. Your experience taking the TOEIC test

18. Before today, how many times have you taken the TOEIC test?

A. Never
B. 1 time
C. 2 times
D. 3 times
E. 4 or more times

19. When did you last take the TOEIC test?

A. Less than 6 months ago
B. 6 months or more, but less than 1 year ago
C. 1 year or more, but less than 2 years ago
D. 2 or more years ago

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At the arrow, using one box for each letter, print your last (family/surname) name(s) in the print area. If you have more than one last (family/surname) name, leave a space between names. In the second area, print your first (given) name(s). Below each box, fill in the circle containing the same letter. If your name includes any accent marks, fill these in using the circles above the boxes.

2 SEX
- M
- F

3 COUNTRY CODE

4 LANGUAGE CODE

5 GROUP CODE
(if assigned)

6 IDENTIFICATION NUMBER

7 DATE OF BIRTH

8

9

10

TEST BOOK SERIAL NUMBER
TOEIC Test Scores

If you take the test through your employer or sponsoring organization, your scores are provided to that organization. It is the responsibility of your employer or organization to provide you with a score report. If you take the test independently, you will receive your score report directly from the local representative.

Rescore Requests
If you feel that your scores are not an accurate reflection of your ability in English, you should contact your representative within six months of the test date. The representative will rescore your answer sheet and will give you a second score report. If a discrepancy is found between the first score report and the second one, the representative will pay for the rescoring of your answer sheet. However, if a discrepancy is not found, you may be charged a small fee for rescoring costs.

Repeat Test Takers
If you take another version of the TOEIC test, you will probably obtain slightly different scores from those you receive the first time. Errors of measurement occur when you perform differently on one occasion or test form than on another for reasons that may or may not be directly related to the purpose of the test. For example, you may have greater familiarity with the content of questions on one test form than on another test form, or simply guess more questions correctly on one occasion than on another.

Score Validity
The TOEIC Program considers your test scores valid for two years because your proficiency can improve or decline over time. For this reason, the more recent the score, the more likely it is to be a valid indication of your proficiency.

Test Score Data Retention
To provide you and your employer with historical summary of your scores, scores will be kept on file and reported for two years from the test date.

Comments
If you have questions or comments regarding the TOEIC test, please contact your local ETS TOEIC representative or TOEIC Program, ETS, Rosedale Road, Princeton, New Jersey 08541, USA, or e-mail us at toeic@ets.org.
ETS provides a comprehensive suite of English Language Learning products and services that encourage learning, assess progress and measure proficiency. Backed by years of research, our programs support teachers and decision-makers and help individuals achieve academic, business and personal success.

To learn more, visit www.ets.org/ell.

For more information about the TOEIC® test, contact:

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